«HOUSE»

«ADDRESS\_1»

«TOWN»

«COUNTY»

«POST\_CODE»

Dear Customer,

I am writing to inform you of price changes to the wholesale price of Marston’s Beers plus a number of factored draught, packaged beers, ciders, spirits, minerals and wines, that have been passed on to us. These changes will take effect on all orders taken from the Thursday 31st January 2019 and deliveries made from Monday 4th February 2019 onwards.

After careful consideration and taking into account our cost increases (raw materials – particularly malt prices, labour, fuel, utilities, etc.) and our commitment to investing in our 6 breweries and brands into the future, we are raising the wholesale selling prices of our products by an average of 3%. See attached pricing schedule for full details of all changes.

Any rate changes on excise duty made by the Chancellor on wines, fruit & flavoured cider that come into effect on the 3rd February have been identified separately and passed on in full.

To help you plan effectively for these changes we have a number of tools available to you. **MarstonsOnline.co.uk** offers handy tools such as profit calculators and menu printing services to help you manage pricing to your customers. We can also offer a large range of cost saving solutions that can add real value to your business.

If you need any further information about the changes or the tools to help you plan for the future please do not hesitate to speak to your Business Development Manager directly.

Finally I would take this opportunity to thank you for your continued custom and assure you that we continue to invest in delivering great customer service and most importantly great beer from our 6 breweries.

Yours faithfully

**Simon Barnes**

**Director of Free Trade Sales – Marston’s Beer Company**